

# GARAGE SALES

## Hosting a Sale Without a Garage

### Creative Ways to Hold a Successful Sale With Limited Space

**N**ot everyone has a garage — but that doesn't mean you can't hold a great garage sale. Whether you live in an apartment, a townhome or a house without much outdoor storage, there are still plenty of ways to clear clutter and make some extra money.

The key is thinking creatively about space, setup and signage. Here's how to pull off a successful sale—even if you don't have a traditional garage.

#### MAKE THE MOST OF YOUR OUTDOOR SPACE

If you have a driveway, porch or small front yard, you're already in business. Sweep or mow the area a day before the sale and remove anything that might get in the way. Use tables, folding chairs, crates or sturdy bins to create levels and keep items off the ground.

Arrange items so they're visible from the street to help draw foot traffic. Place a few colorful or larger pieces right up front as eye-catchers—this can be especially helpful when your setup space is limited.

Don't forget to provide shade if needed. A pop-up canopy, umbrella or sheet strung between trees can protect both shoppers and mer-



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chandise from the sun.

#### TEAM UP WITH NEIGHBORS OR FRIENDS

If you live in a shared complex or don't have your own outdoor space, consider joining forces with a friend or neighbor who does. Multi-family sales not only offer more room to spread out, they also attract more shoppers who are hoping for a wider selection.

Make sure to coordinate hours, signage and who's responsible for setup and cleanup. Sharing the work — and the space — can make the day more manageable and fun.

#### USE SIGNS TO MAKE UP FOR LESS VISIBILITY

If your sale isn't visible from the road, good signage becomes even more important. Post clear, legible signs

on nearby streets, light poles and community boards with arrows leading to your location. Include your address, sale hours and a few keywords about what's for sale.

For apartments or shared housing, place signs at each entrance and near the mailbox area, if allowed. If parking is limited, note that in your ad or signage so shoppers know what to expect.

#### OFFER AN APPOINTMENT OPTION IF NEEDED

In situations where a traditional yard setup isn't possible, you can try a different approach: a sale by appointment. This works best when you have higher-value or specialty items — like furniture, collectibles or tools — that people might travel for.

Advertise the sale in your local newspaper or online community and note that browsing is available by appointment. Be sure to follow any rules or guidelines in place for your housing complex.

#### SAFETY AND COURTESY MATTER

Always follow local rules about holding a sale — especially in shared or multi-unit housing. Check with your homeowners association or landlord to see if there are any restrictions or requirements. Be courteous to neighbors by keeping walkways clear and noise to a minimum.

With the right prep and a little creativity, you don't need a garage to run a garage sale. A good location, a friendly setup and a smart layout are what really count.



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#### SELLER'S TIP

##### Use What You've Got

Don't have a garage? Your driveway, front yard, porch or even shared green space can work just as well for a sale — with the right setup.

# AD SPACE