

GARAGE SALES

Which Items Sell Fast

Focus on the Hottest Categories to Move Inventory Quickly

Not everything sells equally well at a garage sale. Some items tend to fly off the tables within the first hour, while others linger until the end — or never sell at all. Knowing which categories are in highest demand can help you price smarter, organize better and walk away with fewer leftovers.

KIDS' CLOTHING AND GEAR

Anything child-related tends to move quickly — especially if it's clean, gently used and well-organized. Items like strollers, car seats (if not expired), toys, books, shoes and baby clothes are in constant demand. Parents appreciate the chance to stock up at a fraction of retail prices, particularly on seasonal items like jackets or swimwear.

Tip: Sort clothing by size and label bins or hangers clearly. Offering bundle deals like “5 for \$3” makes it easier for parents to load up on essentials.

TOOLS AND OUTDOOR EQUIPMENT

Hand tools, power tools, lawnmowers and garden supplies are another top-selling

category. DIYers, hobbyists and homeowners are always looking to expand their toolkits without paying full price. If you have working equipment, place it near the front of your sale—it often draws the attention of early birds.

Tip: Clean tools and test power items ahead of time. Label everything clearly and include model numbers when

possible for buyers who like to research before buying.

FURNITURE AND SMALL HOME GOODS

Chairs, side tables, bookshelves and dressers often sell fast — especially if they're in good condition and priced fairly. Shoppers are always on the lookout for solid pieces that can be used as-is or refur-

bished

Kitchenware like cookware, dish sets, and small appliances also sells quickly. People love picking up extras for rentals or dorms.

Tip: Display furniture at the edge of your driveway to catch the eyes of passersby. Group kitchen items neatly and avoid dumping utensils in messy bins.

NAME-BRAND CLOTHING AND ACCESSORIES

While clothing can be hit or miss overall, name-brand apparel in good condition — especially for kids or women — tends to sell fast. Jeans, athletic wear, outerwear and shoes from brands like Nike, Levi's or Columbia are often snapped up early.

Tip: Fold clothing and sort by size or style. Avoid cramming too many items together, which makes it hard to browse.

BOOKS, GAMES AND ENTERTAINMENT

Children's books, puzzles, board games and DVDs are quick sellers when priced right. Sets and series tend to go fast, as do vintage or collectible items for niche buyers.

Tip: Display books spine-up in boxes or in rows so titles are easy to scan. Group games together and be sure they're complete if possible.

Focusing your setup around what sells fastest not only helps you move items quickly — it also makes your sale more attractive to serious buyers. When popular categories are front and center, shoppers are more likely to stop, browse and buy.



© ADOBE STOCK

GARAGE SALES



© ADOBE STOCK

Which Items Sell Fast

Focus on the Hottest Categories to Move Inventory Quickly

Not everything sells equally well at a garage sale. Some items tend to fly off the tables within the first hour, while others linger until the end — or never sell at all. Knowing which categories are in highest demand can help you price smarter, organize better and walk away with fewer leftovers.

KIDS’ CLOTHING AND GEAR

Anything child-related tends to move quickly — especially if it’s clean, gently used and well-organized. Items like strollers, car seats (if not expired), toys, books, shoes and baby clothes are in constant demand. Parents appreciate

the chance to stock up at a fraction of retail prices, particularly on seasonal items like jackets or swimwear.

Tip: Sort clothing by size and label bins or hangers clearly. Offering bundle deals like “5 for \$3” makes it easier for parents to load up on essentials.

TOOLS AND OUTDOOR EQUIPMENT

Hand tools, power tools, lawnmowers and garden supplies are another top-selling category. DIYers, hobbyists and homeowners are always looking to expand their toolkits without paying full price. If you have working equipment, place it near the front of your sale—it often draws

the attention of early birds.

Tip: Clean tools and test power items ahead of time. Label everything clearly and include model numbers when possible for buyers who like to research before buying.

FURNITURE AND SMALL HOME GOODS

Chairs, side tables, bookshelves and dressers often sell fast — especially if they’re in good condition and priced fairly. Shoppers are always on the lookout for solid pieces that can be used as-is or refurbished.

Kitchenware like cookware, dish sets, utensils and small appliances also sells quickly. People love picking up extras for rentals, dorms or gifts.

Tip: Display furniture at the edge of your driveway to catch the eyes of passersby. Group kitchen items neatly and avoid dumping utensils in messy bins.

NAME-BRAND CLOTHING AND ACCESSORIES

While clothing can be hit or miss overall, name-brand apparel in good condition — especially for kids or women — tends to sell fast. Jeans, athletic wear, outerwear and shoes from brands like Nike, Levi’s or Columbia are often snapped up early.

Tip: Fold or hang clothing and sort by size or style. Avoid cramming too many items together, which makes it hard to browse.

BOOKS, GAMES AND ENTERTAINMENT

Children’s books, puzzles, board games and DVDs are quick sellers when priced right. Sets and series tend to go fast, as do vintage or collectible items for niche buyers.

Tip: Display books spine-up in boxes or in rows so titles are easy to scan. Group games together and be sure they’re complete if possible.

Focusing your setup around what sells fastest not only helps you move items quickly — it also makes your sale more attractive to serious buyers. When popular categories are front and center, shoppers are more likely to stop, browse and buy.

SELLER’S TIP

Display Hot Items Front and Center

Put popular items like tools, kids’ gear and small furniture near the curb to grab attention and draw in drive-by shoppers.

AD SPACE