

GARAGE SALES

What Not to Sell

Items That Shoppers Skip and Why They Don't Sell

While garage sales are great for getting rid of unwanted items, some things just don't sell well.

To avoid wasting time and space, it's important to know which items shoppers tend to ignore. Here's what you should leave out of your next sale.

WORN-OUT OR UNSANITARY ITEMS

Used mattresses, old pillows and heavily worn bedding are usually a hard sell. Many buyers worry about hygiene and bedbugs, making these items difficult to move. If you have bedding in excellent condition, donating it to a shelter or pet rescue may be a better option.

Similarly, opened personal care products—such as half-used lotions, expired makeup or old razors—shouldn't be included in a garage sale.

Most shoppers avoid these items due to health concerns, and some may even be against local sale regulations.

OUTDATED OR BROKEN ELECTRONICS

Electronics that are outdated, non-functional or missing parts tend to sit untouched at garage sales. Old tube TVs,

VCRs and first-generation gaming consoles may seem like collector's items, but unless they're rare or in working condition, they're not likely to sell.

If you do want to sell electronics, make sure they're in good working order and have the necessary cords and accessories. Otherwise, con-

sider recycling them at an electronics drop-off center.

CHEAP FREEBIES AND OLD CLOTHING

Promotional freebies — such as old company T-shirts, conference tote bags and plastic giveaway items — aren't appealing to most buyers. These items take up space and

rarely bring in money.

Clothing can sell well at garage sales, but stained, ripped or outdated items won't attract much attention. To improve your chances, stick to gently worn brand-name clothes, children's apparel and seasonal items. Displaying clothes neatly on racks or tables rather than

throwing them in bins also makes them more appealing to buyers.

By skipping low-demand items, you can keep your garage sale organized and focused on things that attract buyers. Well-priced, clean and useful goods are more likely to sell, making your sale more successful and profitable.



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SELLER'S TIP

Skip the Outdated Electronics

Old TVs, VCRs and broken gadgets rarely sell. If an item is obsolete or doesn't work, it's better to recycle or donate it.

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