GARAGE SALES

Garage Sale Trends

What's Hot and What's Not This Year in Selling Used Items

osting a garage sale is a great way to declutter and earn a bit of extra cash, but knowing what's trending can make the difference between a successful sale and one with leftovers.

This year, vintage decor, outdoor gear and household staples are in demand. As shoppers seek out unique finds, garage sales provide an opportunity to match items with buyers looking for style and sustainability.

POPULAR ITEMS BUYERS LOOK FOR

Vintage decor and one-of-akind furniture are big draws at garage sales, especially small pieces that fit easily into homes.

Mid-century modern items, wall art and classic lighting fixtures attract shoppers wanting to add character to their space. Small tables, bookshelves and accent chairs are especially popular, as they're easy to transport and tend to fit any room.

Secondhand fashion is also having a moment, with many buyers looking for affordable, stylish options. Clean, gently used clothing sells quickly, especially if it includes vintage or brand-name items.



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Hats, scarves and handbags attract buyers seeking stylish but sustainable options. Laying out clothes by size with clear price tags can make browsing easier and encourage sales.

Finally, gardening and outdoor gear draw shoppers ready to spend more time outside. Planters, hand tools, and outdoor decor items appeal to many buyers. Popular too are lawn games, bicycles and sports equipment for families looking for summer activities.

ITEMS TO KEEP

Practical household staples remain strong sellers at garage sales, particularly kitchen items, small appliances and storage containers.

These items make garage sales a go-to for families stocking up on essentials affordably. Popular pieces include coffee makers, blenders and cooking utensils—anything practical that buyers can start using right away.

While tech and electronics

are always popular, it's wise to focus on newer devices. Speakers, tablets and game consoles sell well, especially if priced at 30-50% of the original retail value and in good working order.

Outdated electronics, such as older televisions or computer accessories, may not sell as quickly, so they're best left out if space is limited.

WHAT NOT TO INCLUDE

Not everything sells easily at garage sales, so keeping

items current can maximize your profits. Oversized furniture, like large entertainment centers, tends to sit longer, especially as many buyers look for space-saving options. Books, DVDs and CDs may also attract less attention, as more people rely on digital media.

By focusing on high-demand items and organizing your sale well, you can attract more shoppers, increase sales and clear out space in your home for what's next.

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SELLER'S TIP

Plan Your Finds

Knowing what's popular at garage sales can help you focus on items that are likely to sell. Go for quality furniture, unique vintage finds and practical household items to draw buyers in. Skip the oversized furniture and outdated tech to make room for what's in demand.

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