

GARAGE SALES

What Sells Best?

A Guide to the Most In-Demand Items at Garage and Yard Sales

Not everything at a garage sale will sell, but certain items consistently attract buyers. Knowing what's in demand can help you maximize your profits and ensure you don't spend the day with unsold goods.

Here's a guide to the best-selling items at garage sales and tips on how to price them to move quickly.

FURNITURE FINDS

Furniture is one of the most popular categories at garage sales, especially if it's in decent condition. Whether it's vintage, modern or DIY-ready, people are always on the lookout for affordable pieces.

Small tables, chairs, bookshelves and dressers tend to sell particularly well. Make sure to clean them up and fix any minor issues before pricing them to sell. Pricing should reflect condition, with items typically ranging from \$10 to \$50, depending on size and quality.

POPULAR APPAREL

Gently used clothing, especially name-brand or vintage pieces, can be a big hit at garage sales. Adult clothing should be in good condition and priced affordably; most



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items sell well in the \$1 to \$5 range. Baby and children's clothes are particularly popular, as parents often look for bargains on items their kids will outgrow quickly. Shoes, handbags and accessories like belts or hats can also attract attention if priced right.

TOOLS AND OUTDOOR GEAR

Tools are highly sought after at garage sales, particularly power tools or gardening equipment. Hand tools, lawnmowers and even outdoor fur-

niture can sell fast if priced fairly. Buyers appreciate a good deal on equipment they can use for home improvement projects. For smaller tools, pricing between \$1 and \$20 works well, while larger items may command higher prices depending on condition.

TECH AND GADGETS

While older electronics may not have much value, newer gadgets like working TVs, computers and gaming consoles can bring in solid offers.

Be sure to test any electronics before the sale to ensure they work. Even older tech, like DVDs, video game cartridges or record players, can sell if marketed to the right audience. Prices will vary widely based on the condition and age of the item, but aim for 30-50% of the item's retail value if it's in working condition.

COLLECTIBLES AND ANTIQUES

Garage sale shoppers are often on the hunt for hidden

treasures, making collectibles and antiques a draw.

This could include everything from old toys, comic books, vinyl records or vintage home decor. If you're unsure of an item's value, a quick online search can help you gauge how much similar pieces are selling for. Be prepared to haggle, as collectors often negotiate for a better deal.

HOUSEHOLD ESSENTIALS

Everyday household items like kitchenware, linens and small appliances tend to sell well at garage sales.

Items such as coffee makers, blenders, dishes and silverware are particularly popular, especially if they're gently used.

People love finding practical items they can use immediately, so price these items to move; most kitchen goods go for \$1 to \$10 each.

Knowing what sells best at garage sales can help you make smarter decisions about what to include and how to price your items. A well-curated selection of in-demand goods can lead to a profitable day of sales and a clutter-free home.

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SELLER'S TIP

Price to Move

When pricing items, remember that garage sale shoppers are looking for bargains. Price items reasonably from the start to avoid having to negotiate too much. Group similar items, like books or DVDs, and offer bundle deals (e.g., "5 for \$5") to encourage bulk buying. This approach not only helps items sell faster but also clears out more of your inventory.

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